

Product Manager / Business Strategist **San Francisco, USA**

About the Company

Aruba, a Hewlett Packard Enterprise company and global leader in networking products and services, acquired South African startup Cape Networks in 2018. As Cape Networks we had a big vision: to improve the way the Internet works for everyone. We built a small team of skilled engineers and designers in Cape Town and a product that won us Best Startup of the year from Wi-Fi NOW.

Today, our product is the fastest growing in the Aruba portfolio and our team split over Santa Clara and Cape Town is recognized as being at the leading edge of design thinking and execution. We're hiring highly skilled engineers to join our Santa Clara team to work on exciting new products.

This is a unique opportunity to join our growing our team, build new products, and scale our systems to meet a >100x surge in demand during the next 12-18 months. We are truly a full stack company, with a great set of technical challenges to work on.

What do we do?

Our product gives IT managers insight into how their users are experiencing Wi-Fi, network, and application performance, and helps them fix problems before users complain. Other performance tools are complex and intimidating, built by network engineers for network engineers; ours is beautiful and simple, and our customers love it. Our sensor hardware is a delight to install and our software is easy and fun to use. Our product is used in offices, universities, banks, hotels, airports, stadiums, retail stores, and more - every business with Wi-Fi is a potential customer that we can help.

Business Analysis

- Analyze business performance and build reports and dashboards.
- Identify trends, issues and opportunities in the performance data and recommend actions
- Conceptualize and build PowerPoint presentations that are simple, visually appealing, yet showcase a powerful story
- Prepare demand forecasts and financial projections

Product Management

- Gain quick understanding of the Aruba product GTM processes and tools and take ownership of new product introduction activities
- Understand the User Experience Insight product and be able to present and advocate product to customers internally and externally
- Author / co-author product and market related content e.g. videos, blogs, white-papers and case-studies
- Program/Project Management
- Take ownership of internal business initiatives and projects and drive to completion

Required Qualifications

- Bachelor's degree in Engineering, Finance, Economics or a related field
- Technology sector experience required; wireless and wired networking experience desired
- 5-7 years of previous experience in Product management, Business Operations, Finance, or a Business Analyst role
- Previous management consulting consulting experience preferred
- Advanced Excel and PowerPoint skills
- Ability to deal with culturally and geographically diverse teams

What we are offering

- Excitement and growth of a startup with the resources and security of a Fortune 100 company
- Full-time position
- Competitive salary
- Exposure to the latest & greatest technologies
- Opportunity to help shape the product
- Growth and global scope

Contact: hiring@capenetworks.com